

Parnassah Referrals

As we approach the Yomim Noraim, I would like to take this opportunity to express my heartfelt hakaras hatov to the many individuals and organizations whose dedication, time, and efforts have helped make Parnassah Referrals a source of support and hope for so many people throughout the year.

A sincere thank you to those who consistently submit job opportunities: Bryndie Fogel & Mutti Salamon, Cheryl Follman, Raizy Gold, and the entire personnel at PCS. Your willingness to take the time to share job opportunities, week after week, is a tremendous zchus. Every submission has the potential to change someone's life and help a family achieve the dignity and stability that comes with parnassah. Your efforts are deeply appreciated.

I would also like to thank all of the organizations and shuls that distribute the Parnassah Referrals list each week. Without your partnership, these opportunities would not reach the many people who rely on them. Thank you for helping continue this important endeavor.

A very special thank you to my wife, Suri, and to my entire family, for your constant chizuk, support, patience, and words of encouragement. Your support gives me the strength and encouragement to continue this work throughout the year.

I would like to express a special and heartfelt thank you to my daughter and son-in-law, Dovid and Leba Ginsberg, who dedicate their time every single week to editing the Parnassah Referrals submissions. The work that goes on behind the scenes is often unseen, but it is greatly appreciated. Thank you for your commitment and for making this project better and more effective every week.

And a very special hakaras hatov to my close chaver, R' Menachem Fischer. Menachem, the tremendous number of weekly submissions you send to Parnassah Referrals is truly incredible. Week after week, you take the time and effort to search out job opportunities and make sure they are shared with others.

Your dedication is a true example of chesed l'shema—giving of your time and energy simply to help another Yid. May Hashem repay you for every moment you invest in helping others, and may you and your family be blessed with continued hatzlocha, gezunt, nachas, and all the brachos you deserve. A Gut G'benched Yohr!

L'zecher Nishmas My Father

Parnassah Referrals is l'zecher nishmas my father:

לז"נ : חיים דוד יהודה בן ר' מרדכי הכהן ע"ה

My father's memory is very much a part of this endeavor. I will always remember his extraordinary dedication to chesed and maasim tovim. He lived his life for others. Helping another person was not simply something he did—it was part of who he was.

He was a true role model to our entire family, teaching us through his actions the importance of caring for others, giving of oneself, and never turning away from someone who needed help.

It is my hope and tefillah that through Parnassah Referrals, his legacy of chesed continues and that countless families are helped in his zechus. May his neshama have an aliyah, and may he be a melitz yosher for all of Klal Yisroel.

As we enter the new year, I wish each and every one of you a heartfelt K'siva V'Chasima Tova and a Gut G'benched Yor! May Hashem grant us all with a year filled with gezunt, nachas, parnassah, simchas, and besoros tovos, and may we all be zoche to continue helping one another and sharing in many more simchas together.

— Avi

parnasahreferrals@verizon.net

HASC – Multiple Opportunities (Fall Positions)

Boropark, Woodmere & Monsey, NY | Sign-On Bonus for Key Positions | Referral Bonus Award

HASC, a leader in special education, has the following job opportunities:

Open Positions:

- Teachers – Woodmere & Monsey (NYS certification preferred or enrolled in a Masters program)
- Teacher Assistants (must have certification) – Woodmere
- Teacher Aides/Shadows (must have high school diploma) – Woodmere
- SEITS – Brooklyn, Staten Island, Woodmere (and Great Neck)
- Bilingual Yiddish SEITS – Monsey
- Bilingual Spanish and Mandarin Evaluation Team – Speech, Psychologist, SEIT
- Hearing Teacher – Boro Park (part-time)
- Occupational Therapists – Boro Park (full-time & part-time)
- Physical Therapists – Monsey (part-time)
- Speech Therapists – Monsey (part-time)
- Vision Teacher – Boro Park (part-time)

About HASC:

- At HASC, children and families are seen and treated as unique and special individuals. The staff are constantly challenged to address the needs of their students by using curricula and techniques unique to the field of special education. Innovation, creativity and motivation are the hallmarks of a HASC staff member. HASC has locations in Boropark, Woodmere, and Monsey.

Cheryl.follman@hasc.net — please indicate which position and location you are interested in

Thank you to Cheryl Follman

Full-Time Office Manager

Cedarhurst, NY | Salary DOE | Full-Time, In-person

Cedarhurst office seeks a highly organized, detail-oriented, and computer-savvy Full-Time Office Manager. Responsibilities include order tracking, vendor coordination, invoices/payments, bookkeeping assistance, and general office support. Requires 2+ years' experience and Excel/Google Sheets proficiency (QuickBooks a plus).

rgold@ny.pcsjobs.org

Thank you to Raizy Gold

Front Desk Receptionist

Flatbush, NY | Salary DOE | Schedule: Monday–Wednesday starting at 8:45 AM

Flatbush Medical Office seeks a Front Desk Receptionist to answer phones, schedule patients, and assist with billing and insurance. Dental experience preferred. Must be responsible, organized, and computer-savvy.

rgold@ny.pcsjobs.org

Thank you to Raizy Gold

Full-Time Intake Coordinator

Flatbush, NY | Salary DOE | Full-Time

Flatbush agency seeks a warm, organized Full-Time Intake Coordinator for an all-girls office. Responsibilities include client communication, assisting with forms, and handling documentation. Must have strong communication skills and a friendly, professional attitude.

rgold@ny.pcsjobs.org

Thank you to Raizy Gold

Full-Time Secretary

Boro Park, NY | Salary: Nice salary | Full-Time

Boro Park office seeks a Full-Time Secretary to answer phones, verify Medicaid information, assist clients, and provide general administrative support. Strong phone skills and basic computer proficiency (including MS Excel) required.

rgold@ny.pcsjobs.org

Thank you to Raizy Gold

Business Development Executive

Brooklyn, NY | Salary: \$100,000 + generous commission

Prestigious Brooklyn CPA firm seeks a Business Development Executive.

abebrown@ny.pcsjobs.org

Thank you to Raizy Gold

Customer Service Manager

Brooklyn, NY | Salary DOE

Brooklyn Home Care agency seeks a Customer Service Manager to handle in-office support and home follow-ups.

abebrown@ny.pcsjobs.org

Thank you to Raizy Gold

Payroll Manager

Brooklyn, NY | Salary: Approx. \$100,000

Brooklyn not-for-profit seeks a Payroll Manager.

abebrown@ny.pcsjobs.org

Thank you to Raizy Gold

A-Z Project Manager

Brooklyn, NY | Salary: \$100,000+ (DOE)

Kitchen Cabinet firm seeks an A-Z Project Manager operating mainly in Brooklyn.

abebrown@ny.pcsjobs.org

Thank you to Raizy Gold

Real Estate Controller

Brooklyn, NY | Salary: \$65-\$95/hr

Brooklyn firm seeks a Real Estate Controller with experience in Common Area Maintenance (CAM).

abebrown@ny.pcsjobs.org

Thank you to Raizy Gold

MERN Stack Developer

Manhattan, NY | Salary: \$50–\$75/hr (DOE)

Wall Street firm seeks a MERN Stack Developer.

abebrown@ny.pcsjobs.org

Thank you to Raizy Gold

Sr. Tax Accountant & Advisor

Williamsburg, Brooklyn, NY | Salary: \$175,000+ yearly

Brooklyn firm seeks a Sr. Tax Accountant & Advisor based in Williamsburg.

abebrown@ny.pcsjobs.org

Thank you to Raizy Gold

CFO

Client is a Nasdaq-listed public company with five operating subsidiaries in Israel and two SPACs. They are looking for a very hands-on CFO—a scrapper who can jump into anything, including M&A, treasury, tax, SEC reporting, technical accounting, etc.

It is a very fast-paced environment with significant M&A activity. The company is located in NYC, but the position can be based anywhere.

The CFO will have a Controller who handles the day-to-day accounting. The company has gone through a couple of CFOs in the last year. The CEO believes this is primarily due to the pace of the business and the fact that there is always a lot going on.

Compensation: \$375K base, with attractive bonus and equity upside.

gershon@imperialgrp.com

Thank you to Menachem Fischer

Interim CFO

Client purchased a company from IBM and grew it from \$400K to \$36M before completing a de-SPAC transaction in 2022.

The company was subsequently delisted from Nasdaq, is completing a de-SPAC, has a material weakness that needs to be remediated, and is now preparing to complete its turnaround and pursue an NYSE listing/IPO in the next month or so.

The company is currently spending too much on audit and consulting costs. The CEO is looking to bring in an interim public-company CFO to rein in outsourced costs, bring more of the work back in-house, and build out the internal finance team.

There are currently four people in-house at headquarters. The company has three entities that are consolidated into the parent company. It also has a long-time CFO serving as Principal Accountant, who is likely responsible for the day-to-day accounting activity.

This is an interim CFO role with the potential to become permanent.

Compensation: \$150/hour. Permanent compensation has not yet been determined.

gershon@imperialgrp.com

Thank you to Menachem Fischer

EVP, FP&A

Public-company experience is required. Industry experience in technology or advertising is preferred but not critical.

The role reports to the CFO and supports the Chief Commercial Officer, CEO, and GM, while also working closely with the Board and Treasury.

The EVP will have three direct reports, all Senior Directors. Two have been with the company for many years. The broader FP&A team consists of approximately 12 people.

Budget season begins in Q4, and the company has a December 31 year-end. The role may also become involved in carve-outs/divestitures and refinancing activity.

Strong interpersonal and communication skills are critical. Restructuring experience is a plus.

This is expected to begin as a 4–6 month consulting engagement, with the potential to transition to a permanent role.

Permanent compensation: \$350K base + 20% bonus + equity.

gershon@imperialgrp.com

Thank you to Menachem Fischer

Senior Investment Associate

New York, NY

Bessemer Securities Corp is looking for a Senior Investment Associate. Please reach out to fitzsimonsm@bessemer.com with a resume and apply on the Bessemer Trust website.

Founded in 1911, Bessemer Securities Corporation (BSC) is a private family investment company owned by descendants of Henry Phipps. BSC engages in a variety of investment activities on behalf of its owners, with investments spanning private equity, venture capital, hedge funds and a variety of public equity and fixed income securities.

BSC is seeking a Senior Investment Associate with broad public and private markets experience to join its investment team and report directly to the Chief Investment Officer (CIO). As a key member of a small, collaborative team at a leading family office, the Senior Investment Associate will support the full investment process, including sourcing and screening opportunities, evaluating investment strategies, conducting due diligence, developing financial and portfolio analyses, monitoring existing investments, and preparing board and other related investment materials. The ideal candidate is intellectually curious, analytical, discreet, and committed to long-term investing. The role requires strong quantitative and qualitative skills, sound judgment in assessing risk, and the ability to translate high-level investment strategy into detailed analysis. The Senior Investment Associate will work closely with the CIO, contribute actively to investment discussions, and communicate complex ideas clearly and concisely. The successful candidate must be comfortable working as a self-starter who thrives in an entrepreneurial, small team environment. The role requires close collaboration with colleagues across Finance, Operations, Legal, and Technology to ensure alignment with the Company's objectives.

This position is based in New York, NY.

Key Responsibilities and Objectives:

- **Investment Research:** Source, evaluate and lead execution on prospective investment opportunities across asset classes, strategies, sectors, and geographies; conduct qualitative and quantitative diligence on managers, direct investments, co-investments, and thematic opportunities.
- **Build models, performance analyses, market maps, and investment frameworks** to support investment decisions; prepare concise investment memoranda and presentations for the Board of Directors, management, CIO, and other senior stakeholders.
- **Manager Monitoring:** Oversee existing manager relationships with the CIO by conducting regular updates; evaluate investment results relative to appropriate benchmarks, peer groups and underwriting expectations, including attribution of key return drivers and detractors; identify emerging concerns, escalate material issues promptly and recommend appropriate actions, including additional diligence, changes in exposure or redemption.
- **Portfolio Analysis:** Work with the Finance, Operations, Technology and Investment team to develop and refine the critical tools and analytic frameworks to support asset allocation, risk

management, performance attribution, and liquidity management; evaluate portfolio results relative to policy benchmarks, strategic objectives and long-term return and risk expectations.

- Board Reporting: Drive the continuous improvement of regular and ad-hoc materials for management and the Board of Directors.

Qualifications:

- Highest standards of ethics, integrity, confidentiality, and professional judgment.
- Minimum of 6-10 years of relevant investment experience at a family office, endowment, foundation or asset manager.
- Demonstrated ability to conduct rigorous investment research and synthesize qualitative and quantitative information into sound recommendations.
- Deep understanding of investment and financial theory, asset allocation, risk management, portfolio construction, and alternative investment strategies.
- Demonstrated ability to work collaboratively across teams, build partnerships, and influence stakeholders at all levels.
- High degree of intellectual curiosity and a passion for investing.
- A strong existing network across investment managers, allocators, family offices, advisors, and other private market participants.
- Excellent written, verbal, and presentation skills, with the ability to communicate complex analysis clearly and succinctly.
- Familiarity with investment data providers and platforms such as Addepar, Arch, PitchBook, or similar tools.
- Bachelor's degree required; strong credentials or a desire to pursue further credentials preferred (MBA/CFA/CAIA).

fitzsimonsm@bessemer.com

Investment Analyst

New York, NY | Salary: \$100,000–\$140,000 + benefits | Full-Time, Hybrid (on-site 3 days/week)

Mother Cabrini Health Foundation is hiring an Investment Analyst.

The Mother Cabrini Health Foundation seeks an Investment Analyst who will work closely with various members of the Mother Cabrini Health Foundation (MCHF) Investment team in a generalist role. The Investment team currently consists of eight professionals under the direction of Chief Investment Officer, Colin Ambrose. The Investment team is responsible for managing the Foundation's \$4 billion global portfolio and seeks to partner with the best fund managers across asset classes. This is a full-time exempt position and works in the Foundation's headquarters in New York City.

Responsibilities:

- Reporting to the Investment Manager, prepare analysis on the performance and exposures of both individual managers' portfolios and the endowment portfolio overall.
- Support the team in sourcing, screening, and analyzing prospective investment managers.
- Conduct thorough due diligence on the most compelling prospective opportunities, including analysis of investment strategy, process, organization, portfolio positions, and performance.
- Research topics of discussion on an ad hoc basis.
- Contribute to a culture of intellectual curiosity, analytical rigor, and innovation.
- Maintain the team's reputation for professional excellence and credibility both inside the foundation and throughout the investment management community.

Qualifications:

- Bachelor's degree required, preferably in finance, accounting, economics, or business administration.
- 1-3 years of related experience.
- Ability to travel occasionally within the United States and overseas.

- Strong work ethic, organizational skills, and attention to detail.
- Ability to set goals, prioritize tasks, and manage simultaneous projects.
- Strong communication and presentation skills, both spoken and written.
- Track record of collaboration, working on a small team.
- Highest level of integrity, intellectual capability, honesty, and personal responsibility.
- Enthusiasm for being part of the foundation and contributing to its mission.

Apply online:

<https://www.paycomonline.net/v4/ats/web.php/portal/0C51CC195931D4D7D2F218AE68C16EDB/jobs/212978>

The Mother Cabrini Health Foundation was formed in 2018 and is organized as a New York not-for-profit corporation and as a 501(c)(3) private foundation under the Internal Revenue Code. MCHF has a \$4 billion asset base and distributes approximately \$150 million in annual grant awards. Mother Cabrini Health Foundation will provide any reasonable accommodation required to perform the essential duties of this role.

Chief of Clinical Services

Remote (in NY/NJ) | \$180k–\$230k + Benefits | Full-Time

The Chief of Clinical Services serves as the organization's senior clinical leader, responsible for the strategic oversight, development, and advancement of all clinical services. This role provides executive leadership to the clinical division, ensuring a coordinated, person-centered, and outcomes-driven approach to service delivery.

This position requires a licensed clinician with extensive OPWDD experience and expertise in population health management, risk stratification, clinical quality improvement, incident management, regulatory compliance, and systems-level healthcare operations. The Chief of Clinical Services serves as the organization's primary clinical representative with government agencies, managed care organizations, and healthcare systems, while driving innovation and clinical excellence across the organization.

Essential Responsibilities:

- Provide leadership, direction, and oversight of the organization's clinical services and clinical leadership team.
- Lead the development and implementation of clinical strategies, protocols, and best practices that improve outcomes and support organizational goals.
- Oversee population health initiatives, including risk stratification efforts to identify high-risk individuals and ensure appropriate clinical interventions.
- Monitor clinical trends, outcomes, and performance metrics to drive quality improvement and informed decision-making.
- Provide executive oversight of incident management processes, including trend analysis, root cause review, and corrective action planning.
- Ensure compliance with OPWDD regulations, Health Home requirements, Medicaid guidelines, and other applicable regulatory standards.
- Serve as a clinical resource and subject matter expert for complex medical, behavioral, and care management situations.
- Build and maintain productive relationships with OPWDD, government agencies, healthcare systems, provider organizations, and community partners.
- Represent the organization during audits, regulatory reviews, and external meetings.
- Collaborate with executive leadership to support strategic planning, program development, workforce initiatives, and organizational growth.
- Promote a culture of accountability, collaboration, continuous improvement, and clinical excellence.

Specific Knowledge, Skills, and Abilities:

- Extensive knowledge of OPWDD systems, person-centered practices, population health management, and care coordination.
- Strong understanding of clinical risk management, incident review processes, and quality improvement methodologies.

Required Experience, Minimum Qualifications:

- Active New York State clinical license required (RN, LCSW, LMHC, Psychologist, NP, or equivalent).
- Master's degree in a clinical or healthcare-related field preferred.

<https://www.smstaffingjobs.com/apply/99987697970001043>

Chief of Care Management

Remote (in NY/NJ) | \$150k–\$200k + Benefits | Full-Time

The Chief of Care Management provides executive leadership and strategic direction for the care management workforce across the organization. This role champions a culture of accountability, person-centered care, and operational excellence through strategic oversight, data-driven evaluation, and continuous improvement, while maintaining a direct link to the VPs to support alignment and prevent gaps between leadership and frontline operations, and to maintain compliance with OPWDD and other applicable regulations.

Essential Responsibilities:

- Maintain professional standards while fostering a positive and supportive work environment that promotes a healthy balance, encourages growth, recognizes achievements, and prioritizes open communication to help staff thrive and excel.
- Lead and oversee the development and implementation of strategies to strengthen the care management workforce and promote person-centered care.
- Provide high-level oversight to the VPs of Care Management and the Care Management workforce, ensuring clarity of expectations and professional growth of the workforce.
- Foster a culture of accountability, transparency, and high performance across the care management workforce.
- Continuously monitor and leverage data and analytics to monitor care management outcomes, identify trends, inform strategic and operational decisions, and drive accountability across regions.
- Collaborate with leadership to ensure alignment and consistency of care management teams with company-wide objectives and expectations.
- Proactively identify opportunities for improvement and standardized processes within Care Management and drive problem-solving initiatives from identification through resolution.
- Support alignment and coordination between care management and other relevant departments to drive system-wide improvements.
- Serve as a strategic liaison with OPWDD and other relevant agencies to address escalated issues.
- Attend high-level agency meetings, such as the Executive Oversight Committee and Strategic Initiative meetings.
- Ensure timely responses to all inquiries and requests, with a commitment to addressing and resolving issues within 24 hours to maintain efficient operations and employee/individual satisfaction.
- Take lead and ownership of assigned tasks and special projects within the teams and assist with coverage as needed.
- Ensure compliance with all OPWDD regulations as well as Tri-County Care policies.
- Participate in internal and external meetings and committees as needed.
- Perform other related duties as assigned by supervisor, to support overall organization's goals.

Required Experience, Minimum Qualifications:

- Master's degree in health administration, Human Services, Social Work, Nursing, or a related field, preferred.
- Minimum of 10 years related Human Service experience, of which 5 is IDD.
- Three years of previous experience at a management level.

<https://www.smstaffingjobs.com/apply/99987697970001042>

Walmart Account Manager

Brooklyn, NY | Salary: \$60,000–\$75,000 | Full-Time, In-office

Growing e-commerce business in Williamsburg is looking for a detail-oriented team member to manage our Walmart channel (E-Commerce / Marketplace Management). No prior experience needed — we will train the right person. Must be organized, data-oriented, and comfortable working with numbers and spreadsheets. Experience or knowledge of e-commerce, marketplaces, or reporting software a plus. This is an in-office position; our office is located in Williamsburg.

Amazonbrandjob2026@gmail.com

In-House Amazon PPC Specialist

On-site

Looking for a highly numbers-driven PPC professional to handle PPC across 6 Amazon marketplaces (US, UK, etc.).

Requirements:

- Proven Amazon PPC track record required
- Strong with Excel, numbers & data analysis
- Must be able to analyze, optimize & scale campaigns based on performance

mappel@hireexteam.com or 347-860-3759

Industrial Machinery Sales Representative

Lyndhurst, NJ | \$80k–\$90k + Commission | Full-Time

The Salesperson will be responsible for generating leads, developing new business, and managing the full sales cycle for capital equipment solutions, including packaging machinery such as baggers, stretch wrappers, and related automation systems. The Salesperson will also be responsible for building long-term customer relationships, negotiating contracts, and ensuring customer satisfaction throughout the project lifecycle.

This role includes both customer-facing field visits and time spent at the B&C Industries office managing sales activities, preparing proposals, and collaborating with internal teams.

Responsibilities:

- Identify and pursue new business opportunities through cold calling, industry networking, trade shows, and referrals
- Conduct on-site visits and technical consultations to assess customer needs and recommend appropriate machinery solutions
- Manage the full sales process from initial contact through proposal development, quoting, negotiation, and closing

Qualifications:

- Proven experience in capital equipment or industrial machinery sales, preferably in the packaging industry

- Strong technical aptitude and the ability to understand and present machinery specifications and benefits

<https://www.smstaffingjobs.com/apply/99987697970001038>

State Director

Woodmere, NY | \$100k–\$140k + Benefits | Full-Time

Tasks:

- Calling doctors and referrals
- Intake
- Guiding people through the paperwork process
- Communicate with the onboarding team
- Developing strategy
- Compliance
- Communicate with the clinical team to make sure everyone is on top of their cases
- Travel to various states 2 times a month

Qualifications:

- ABA experience preferred
- Can be entry-level
- Detail oriented
- Hustler
- Good communication skills
- Creative

<https://www.smstaffingjobs.com/apply/99987697970000944>

Regional Senior Leasing Specialist

Bloomfield, NJ | \$80k–\$90k + Commission | Full-Time

Tasks:

- Close on a varied portfolio of communities
- Close on leases
- Work with a team of other leasing specialists
- Running open houses
- Meeting and greeting prospects
- Answering the telephone
- Making appointments and touring prospects
- Prospect follow up
- Leasing and closing rentals
- Resident relations

Qualifications:

- 4 years of leasing experience minimum
- Familiar with lead management softwares
- High energy
- Tech savvy
- Team player
- Friendly
- Positive

<https://www.smstaffingjobs.com/apply/99987697970001031>

Avi Schoenbrun

Parnassah Referrals

לז"נ : חיים דוד יהודה בן ר' מרדכי הכהן ע"ה

Please forward all job referrals to parnasahreferrals@verizon.net

Thank you to Dovid & Leba Ginsberg for editing!